

Why let a \$45 part prevent you from delivering 13 SEER products?



From Cos Caronna, Vice President and General Manager, Residential Operations, Unitary Products Group of Johnson Controls

"No question, 13 SEER has brought its share of change and challenge to the HVAC industry: new product designs, manufacturing requirements and training and marketing needs, to mention a few. Meeting these challenges has required innovation and cool-headed determination.

"For example, almost all new outdoor condensing units require a thermal expansion valve (TXV) to achieve design efficiency—and that adds up to millions of units rolling off production lines from all the major manufacturers.

"This has put TXVs in short supply, and that's affected product availability. TXV suppliers are ramping up, and we are grateful for their efforts. But at UPG we decided not to let a \$45 component keep high-efficiency products out of dealers' hands. We went back to the computer-aided 'drawing board' and developed a whole new condensing unit.

"The result is a new 13 SEER air conditioner that eliminates the need for a TXV. The unit features a microchannel coil with enhanced heat transfer and a footprint of 21-3/4 inches square, making it the smallest 13 SEER air-conditioning system in the HVAC industry.

The York® [mc]² MicroChannel MiniCube 13 SEER air conditioner from Johnson Controls eliminates the need for a thermostatic expansion valve (TXV).



"This compact condensing unit is just one example of UPG's commitment to finding innovative solutions to industry problems, and helping our dealers meet the challenges of the 13 SEER era. If you'd like to experience this kind of commitment from a world-class manufacturer, talk with your nearest UPG distributor."



YORK® ■ LUXAIRE® ■ COLEMAN®

www.york.com/products/unitary